Commercial Mortgage Banker Renewal





February 15, 2007

Time Sensitive

Enclosed is an application form to renew your commercial mortgage banker license for the license year of April 1, 2007 through March 31, 2008.

Allow for processing time by returning your renewal early. Refer to A.R.S. § 6-980. **Licenses not renewed by March 31 are suspended** and the licensee shall not act as a commercial mortgage banker until the license is renewed or a new license is issued pursuant to this article. A person may renew a suspended license by paying the renewal fee and making application for renewal as prescribed by the Superintendent. **Licensees that are suspended cannot conduct business.** Licensees that are not renewed by April 30, 2007 expire.

Renewal should have the current information listed. If you require personal history forms or fingerprint cards visit our website to download the forms. Do not hold up filing the renewal because the current **CPA Bound** audited financials are not completed. Make arrangements with your CPA company to provide you with a **CPA Bound Copy** of your current audited financials. Copies are not acceptable. Each renewal needs their own CPA Bound audited financials; one for each principal license with our Department (do not include branches).

We require a current "Certificate of Good Standing" from the Arizona Corporation Commission with your renewal, if the license is subject to the Arizona Business Corporation Act regulated by the Arizona Corporation Commission (ACC). If you are licensed with our Department as a sole proprietor or partnership this does not apply to you. Contact the ACC Corporate Records Section at 602-542-3026 or go to their website @ www.cc.state.az.us to find out how to get this certificate online. Pull up your company name on their website and click on the "Check Corporate Status". Follow their instructions for downloading the Certificate.

License Verification: To verify if your renewal has been processed and renewed, check our website at www.azdfi.gov at List of Licensees. If the expiration date is "3/31/2008" this means you have been renewed. Phone verifications will not be done until after all Renewals have been processed. **FYI:** Lenders do utilize this method for verifying whether you have renewed or not. If you have loans in process this could cause problems with that Lender if you are not showing renewed. *Again, file early before March 1, 2007*.

Lenders: If a licensee is on our website and they are showing "Renewing" they are still able to conduct business. Licensees who have been suspended or closed will not appear on our website. *Licensees please provide your lenders with a copy of this notice if they are questioning your "Active" status.*

Licensee: By submitting a renewal does not mean that you are automatically renewed. I must review each renewal application. Check with your courier if you need delivery confirmation. Check with your bank to see if your check has been cashed.

Checks: Each renewal <u>must</u> have it's own check. Do not do a separate check for each branch location. If you have multiple Arizona principle licenses (not branches) with different dba's do not include all companies on one check. Fingerprints are done on a separate check. Call for guidance.

- Incomplete Renewal Applications Will Not Be Renewed
- Arizona Does Not Issue New Licenses Once You Have Been Approved
- Make Checks Payable To: Arizona Department of Financial Institutions or AZDFI

2910 North 44 th Street, Suite 310	Form:	CBK-REN-001
Phoenix, AZ 85018	Revised	02/14/2007

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Type or print legibly all information. If the answer to an inquiry is "None or N/A," so state. Do not leave any inquiry blank.

1. Primary Address: Complete or correct where r	necessa	ry.				
Company Name:					AZ License a	#:
DBA:				_		
AZ Address Line 1:						
AZ City:			State:		AZ Zip Code): :
AZ Telephone Number:		AZ FAX Number:	<i>-</i> . –	I		
Federal Tax ID Number:						
Website Address:		E-mail Address:				
2. Corporate HQ Address (where you actually co Company Name: Address Line 1:	nduct b	usiness):				
City:			State:		Zip Code:	
Telephone Number:		FAX Number:				
3. Arizona Responsible Individual:	E-mail Addr	ress:		Title:		
				47.5		
Is the Arizona Responsible Individual an Arizona resident? Yes No					ver's License copy of Licer	
List other Arizona Business interests of the responsible	le individ	ual				
Name of Business:				Capacity:		
Name of Business:				Capacity:		
Name of Business:				Capacity:		
Name of Business:				Capacity:		
4. Complete the following with which you are authoriz		ts, if necessary	ne following	does n	ot apply [1
Authorized by		Mortgagee No.	Date App			ıspended
a. FHA (Federal Housing Administration)					☐ Yes	□No
b. VA (Veterans Administration)					☐ Yes	□No
c. FNMA (Federal National Mortgage Association)					☐ Yes	□No
d. FHLMC (Federal Home Loan Mortgage Company)					☐ Yes	□No
e. Other (Provide name)					☐ Yes	□No
NOTE: If you have not done so in the past please provide full details on separate sheet.	a copy of	the approval. For each	ch suspended	l "Yes" k	oox you che	cked, give

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5.	Do you use any investors that are not institutional investo If yes , you must carry a larger bond amount. Refer to A.R.S. 6-975.C fo			☐ Yes	s 🗌 No
6.	Are you carrying the appropriate bond coverage? How r	nuch?		☐ Yes	s 🗌 No
7.	Has the licensee (NOT THE PARENT OR ANY SUBSIDIARIES) m worth requirement at all times over the past 12 months? submit a written explanation and copies of all your in-housthrough December.	f you answered "No	o" you will need to	☐ Yes	s 🗌 No
8.	Provide the following information for the end of the most r are not completed, use your in-house fiscal year end figu	-	r the licensee. If you	ur audite	d financials
	a. Your Fiscal Year End Date: b. Net Worth		c. Total Assets:		
	d. Unpaid balance of loans (nationwide) which the licensee has contrac \$	ted to service for others	:		
	 Current Audited Financial Statements. The licensee must include current <u>CPA Bound</u> audited financials on itself or that of its parent company that have been prepared by an independent certified public accountant in accordance with generally accepted accounting principles with this renewal application. The CPA must include all of the following in the audited financial statements package: DO NOT SEND A COPY. 1) The certified public accountant's opinion as to the fairness of the presentation in conformity with GAAP 2) A balance sheet prepared within the previous six months and certified by the licensee. (A more recent balance sheet may be required.) 3) A statement of operations and retained earnings and a statement of changes in financial position. 4) Notes to the financial statement if applicable. The mortgage banker statute does not allow for extension of time to file your audited financials. You may need to arrange to have your audited financials completed at a different time of year in order to file them timely. Do not enclose audited financials that have already been filed with our office with past renewals. Do not hold up the renewal if the audited financials are not ready. 				
C	Has the Licensee enclosed current CPA Bound audited financials (within on the Parent company, you will need to provide a current signed Balance Licensee.	Statement, Profit & Loss	s Statement on the	Yes	□ No
	If No, provide date when we can expect them. It will be your responsibil provide a reminder notice. If audited financials are older than 6 months, we will require a current signer tatement. Are the current statements enclosed? Answer No if you have e	ed Balance Statement, F	Profit & Loss	Date:	□ No
Naı	Auditing Firm: me: dress Line 1:				
City	<i>y</i> :		State:	Zip Code:	
Tel	ephone Number:	FAX Number:			
	Current Ownership. If owned by another company list company name a owned by individuals, provide their names and percentage of each persor percentages have changed, we will need the paperwork that supports the certificates, stock ledger, Minutes, Corporate Resolution, Signed Agreement	n, if applicable – voting s changes (letter stating)	shares only. If <u>only</u> the s when change took place,	hare-holde copies of	er's stock
Naı	me	Title		Pei	centage
Naı	me	Title		Pei	centage
Naı	me	Title		Pei	centage
Naı	me	Title		Pei	centage
Naı	me	Title		Pei	centage
Naı	me	Title		Pei	centage
	List additional owners on	a separate sheet.	Must total 10		al Ownership

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charge.)



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12.	The Company needs to provide the total	dollar volume of mortgage banking loans and mortgage loans made or negotiated in the calendar yea
	(January 1 through December 31, 2006).	(Nationwide - Not just Arizona loans)

	Located in other states:	Located in Arizona	Grand Total	
Number of Loans				
	Located in other states:	Located in Arizona	Grand Total	
Dollar Volume				

	Number of Loans						
	Dollar Volume	Located in other states:	Located in Ariz	ona	Grand T	otal	
	In regards to keeping records off-site compliance. If you agree to <u>all</u> condi	tions listed under A.R.S. 6-983(A), p	please provide the loc				
Wil	records be kept on a computer or r	nechanical record keeping syster	n?		☐ Yes		□No
Add	Iress Line 1:						
City	:			State:	2	Zip Code:	
Cor	ntact Person:			Telephone Nu	ımber:		
14.	List the top (5) persons (the trustees whichever is applical the last filing and you have (Fingerprint Fee is \$29 per ca	ble. If any of the top (5) peonot sent us a Personal His	ople (see "File of story Form with	Record" for a Fingerprin	m) on file h t Card you	nave ch u must	anged since do so now.
a. Na	ame			Сар	pacity		Years in Business
Ot	ner Arizona interests			Сар	pacity		Years in Business
b. Na	nme			Сар	pacity		Years in Business
Ot	her Arizona interests			Сар	pacity		Years in Business
c. Na	me			Сар	pacity		Years in Business
Ot	ner Arizona interests			Сар	pacity		Years in Business
d. Na	nme			Сар	pacity		Years in Business
Ot	ner Arizona interests			Сар	pacity		Years in Business
e. Na	nme			Сар	pacity		Years in Business
Ot	ner Arizona interests			Сар	pacity		Years in Business
15.	Since the license was issued officer, director, member, trus			3/31/06) has	the license	e or any	y owner,
a.	If you answer "Yes" to any of been convicted of a criminal offense	<u> </u>	the appropriate p	aperwork (d	escription کا ۔۔		
b.	been sued in a civil action?				L	Yes	□ No
	had a final judgment issued against h	sim/har in a civil action?				Yes	□ No
C.						Yes	☐ No
d.	filed bankruptcy or served in a similar					Yes	☐ No
e.	had an order entered against him/hel state or territory of the United States'	?	_		L	Yes	☐ No
f.	been found guilty of fraud in connecti Revised Statutes?	on with any transaction governed by	y Title 6, Chapter 9, A	rticle 2, Arizona		Yes	☐ No
g.	been indicted or informed against for criminal conspiracy to defraud or like					Yes	☐ No

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16. Read Carefully. Requires an answer. List all occupational or professional licenses the licensee or an, officer, director, trustee, partner or responsible individual has been denied, revoked, suspended or had an Administrative Order or Action issued against it by an agency of ANY state or the federal government since the last renewal. Provide copies of the documentation that shows the Action & Final Disposition & Letter of Good Standing.. Write "None or NA" if this question does not apply.

Action & Final Disposition & Letter of Good Sta	ınding	Write "None	or NA" if this que	estion does not app	oly.
Name on License				Type of License	
Name of Licensing Agency			Type of Action		Date of Action
Name on License				Type of License	I
Name of Licensing Agency			Type of Action		Date of Action
17. List all branch manager names, locations ar Location as a Branch. (Use the "File of Record	nd license num	bers of branche	s. DO NOT cou	nt or list the <u>Arizon</u>	
your corrections on the File of Record. Return					
a. Designated Branch Manager (Overseer or Contac			Number		
Address		City		State:	Zip Code:
Telephone Number:			Location (check	one) esidential Location	1
b. Designated Branch Manager (Overseer or Contac	t Person)	Branch CBKBR-	Number		
Address		City		State:	Zip Code:
Telephone Number:			Location (check nmercial	one) esidential Location	
c. Designated Branch Manager (Overseer or Contac	t Person)	Branch CBKBR-	Number		
Address		City		State:	Zip Code:
Telephone Number:			Location (check nmercial	one) esidential Location	
d. Designated Branch Manager (Overseer or Contac	t Person)	Branch CBKBR-	Number		
Address		City		State:	Zip Code:
Telephone Number:			Location (check nmercial	one) esidential Location	•
e. Designated Branch Manager (Overseer or Contac	t Person)	Branch CBKBR-	Number		
Address		City		State:	Zip Code:
Telephone Number:			Location (check nmercial	one) esidential Location	
List a	dditional branch	es on a separate s	sheet.		
Total number of licensed branches:		X \$250.00 for each	n branch =	\$	

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(Date)

My Commission Expires

Subscribed and sworn to before me this _____ day of _

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18. Fees: If you late fee	u are uncertain about fees, please contact the Departmen	nt. Failure to submit the correct fees may result	in processing delays and
\$1,250.00	Fee is \$1,250.00 for the Arizona principal location. Th for the postmark date as being timely.	nis is not a branch. Due on or before March 31.	The Statutes do not provide
	Plus \$250.00 for each branch location listed in Questio	on 17 above (Do not count the AZ principal locate	ation as a branch)
		turn the original license that is changing or include rate check (make sure you follow the Fingerprint print card-the instructions are listed on our websit	t Card instructions when
	Total Fees Enclosed		
Only one check is re Fingerprint fees mus Make checks payabl	er companies or DBA's on the same check. Checks should equired if you have multiple branches. Do not submit separate be on a separate check. Dele to: The Arizona Department of Financial Institutions or e of Good Standing:	parate checks for each branch. or AZDFI.	
Have you enclosed	ed a copy of the current "Certificate of Good Standing from C's, LC's must comply. (Date should be within the last 3 m		☐ Yes ☐ No
	his does not apply to your business.		<u> </u>
Name: Telephone Number Contact's E-mail:	to contact regarding the processing of this	FAX Number: Company's E-mail:	Miance issues:
22. We do not i Licensees" processing	issue new licenses at renewal time. Check to see if your renewal has been processed time may be around 160 days. Affidates	ed and accepted. If renewal comes in	in after March 1
foregoing applica	print your name ation as	of the above named applicant, having ful	
	print your title lication in said capacity; that I have read said applic		·

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(Applicant Signature)

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Notary Public Signature

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File Update Instructions

Mortgage Banker & Commercial Mortgage Banker

The Department is to be provided written notice when any of the changes listed below occur. If any of the following has taken place during the past license year and the Department has not been notified, this information must be submitted immediately and prior to submitting your renewal application. Some forms are available on our website www.azdfi.gov

- **A.** Name Change If your company has changed its name please submit the following to the Department:
 - 1. The Change of Address/Name form located on our website under the Licensing tab.
 - 2. The original principal and branch office license(s). If you do not return the original license there is a \$100 fee due per license.
 - 3. An amendment to the Articles of Incorporation or Partnership Agreement as applicable, reflecting the name change.
 - 4. Original bond rider reflecting the new name.
 - 5. A check payable to the Arizona Department of Financial Institutions for \$250.00 per licensed location. (Principal and all branch locations in Arizona.)
- **B.** Trade Name If your company began conducting business under a trade name, you must submit the following to the Department:
 - 1. The Change of Address/Name form located on our website under the Licensing tab.
 - 2. The original principal and branch office license(s). If you do not return the original license there is a \$100 fee due per license.
 - 3. A copy of the trade name certificate authorizing the use of the name.
 - 4. Original bond rider reflecting the addition of the trade name.
 - 5. A \$250.00 name change fee for each licensed location.
- **C.** Address Change A.R.S. Section 6-9979 requires that the Superintendent be notified of any change of address. If the address of any Arizona licensed location has changed you must submit the following to the Department:
 - 1. The Change of Address/Name form located on our website under the Licensing tab.
 - 2. Return the original license that has changed (if you do not return the original add an additional \$100 to the fee).
 - 3. A check payable to the Arizona Department of Financial Institutions for \$50.00 for each licensed location change.
- D. Change of Officers If there has been any change in ownership, officer, director, partners or managers.
 - A letter listing the name of each person and the capacity in which he/she serves. Also, include the effective date of the change.
 - 2. Completed Personal History Form for each new person. (**NOTE:** A credit report will be obtained on the new person. If the report reflects any derogatory credit, the individual will also be required to provide a letter of explanation.)
 - 3. Fingerprint card for each new person. (\$29 per person one card per person) (make sure you follow the Fingerprint Card instructions to the letter when filling out the fingerprint card-the instructions are listed on our website under mortgage banker application)
 - 4. Copy of the amendment to the Articles of Incorporation, Partnership Agreement or other governing documents reflecting the change(s).
 - 5. A check payable to the Arizona Department of Financial Institutions for \$29.00 for each fingerprint card. Fingerprint fees need to be on a separate check.
- **E.** Ownership Change & Change of Control A.R.S. Section 6-978 requires prior approval of the Superintendent for change of control of a licensee of 20% or more. If a change of control (20% or more) has occurred the following must be submitted to the Department. Also, we need the paperwork showing changes in percentages of ownership even if it is under 20%:
 - 1. A letter detailing the change of control or ownership change.
 - 2. Copy of signed "Purchase Agreement".
 - 3. Copy of "Stock Certificates" and Stock Ledger.
 - 4. Minutes and Corporate Resolutions, Amendments to Partnership Agreement, etc.
 - 5. Personal History, Personal Financials, Fingerprint Cards and Fingerprint Fees may be required on new owners.
 - 6. Parent Company Financials.
- F. Primary License Number When contacting our office you will need to provide your Principal AZ License Number on all correspondence (this is the license number that does not have BR in the number i.e. BK-0000000). This includes listing the Principal number and the branch number when addressing a branch license issue. Especially the companies that have multiple branches and dba licenses.

NOTE: Additional information may be required as determined by the Superintendent. After submission of the items listed above, you will be notified if additional information is required.

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